



EDUCATING MILITARY VETERANS ON THE OPPORTUNITY TO BECOME ELITE SELLERS

At no cost to the veteran or the military organization, we help transform them into elite sales professionals. We build from their already ingrained characteristics as soldiers (resiliency, precision, process driven and leadership) and fine tune them for sales.

WE'LL BUILD UPON YOUR STRENGTHS TO ACCELERATE YOUR CAREER

Our Career Offering's

- ➔ **Identity Exploration**
Learn how to tell (and sell) your military experience
- ➔ **Industry Exploration**
Learn about career paths in multiple sales careers
- ➔ **Interview and Job Content**
Training on best practices for sales interviews, resumes and LinkedIn
- ➔ **Job Skill Training**
Learn key industry specific skills that accelerate success

Why Shift Group?

- ✔ Free Education & Access
- ✔ Path to \$100k+ in 6 to 18 months
- ✔ Fastest path to leadership & promotions
- ✔ Learn how to sell the value of being an veteran
- ✔ Understanding the fastest growing industries in the world

150+ Hiring Partners Across

- | | | |
|-----------------|-------------------|---------------|
| Enterprise SaaS | Financial Service | Sports Tech |
| Medical Device | Pharmaceutical | Advertising |
| Real Estate | Food & Beverage | Manufacturing |
| | Industrial | |



shiftgroup.io



sean@shiftgroup.io



(813) 331-7622

SHIFT GROUP ALUMNI



"I entered my journey into tech sales after spending almost a decade working in tech as a cloud engineer. Stumbling along Shift Group during my job search was a real game changer. Dylan and Sean were great to work with. The job Shift Group does is top-notch and set me up for success. Thanks JR and Shift Group for all you do for veterans and former athletes!"

- Darnell Shiver | United States Army
BDR at Limble



"The first and only thing you should know is about Shift Group is they have YOUR best interest in mind. Their focus is to put you in the best position to succeed. Starting with understanding who you are and what you want to do, resume building, interview prep and most of all networking. They want what's best for you, regardless of whether you use their network or your own. I recently accepted my first job after military service, and they were with me every step of the way."

- Jeff Learned | Former Green Beret
COO Software Business Operations at Juniper



"Transitioning from the Military is hard enough on its own. Trying to find a career with limited experience can prove to be more difficult than expected. My time in the Marine Corps gave me skills that Shift Group understood. They understood that I had sales DNA, rather than actual sales experience. While many companies turned me away and even discouraged me from pursuing sales. Shift Group provided critical training and practical application scenarios that more than prepared me for my first sales role. After completing their training, I landed a Sales Development Representative position with a great company. I applied the teachings that I got from Shift Group and powered ahead, completing my first quarter and crushing my ramping quota at 140%."

- Ethan Clarke | United States Marine
SDR at Orum

**VETERAN/ATHLETE
TESTIMONIALS**

**COMPANY
TESTIMONIALS**



shiftgroup.io



sean@shiftgroup.io



(813) 331-7622